



The **Ontario Realty Corporation (ORC)** is the strategic manager of the Government of Ontario's real property, optimizing value of the portfolio, promoting high professional standards and enhancing customer service while ensuring realty and accommodation decisions reflect public policy objectives of the government. ORC is living its core values of Trustworthy, Innovative, Customer Focused, Collaborative and Respectful.

The corporation is committed to conducting business in a professional, open and accountable manner. As such, ORC is seeking an individual who exemplifies these same values, both internally and externally, within the broader real estate sector.

Vice President, Strategic Sourcing (Toronto)

Leading the Strategic Sourcing team, the Vice President, Strategic Sourcing will oversee enterprise wide management of the strategic sourcing, procurement, contracting, and evaluation of services to the portfolio and corporate sides of the organization. As a senior representative of ORC, the Vice President will develop and implement alternate sourcing strategies which will support the achievement of ORC's vision as a centre of excellence in managing and enhancing the value of public sector real estate. The Vice President, Strategic Sourcing will supervise approximately 10 staff through four direct reports and reports to the Executive Vice President, General Counsel & Corporate Secretary

RESPONSIBILITIES:

- Establish and implement a procurement framework, including a common platform of policies and procedures to enable a fair, transparent and effective procurement of services, by:
 - Formulating and implementing contract management and procurement strategies, policies and procedures
 - Developing a procurement framework and supportive tools with business owners
 - Documenting the ORC procurement process and developing analytics, systems and data management capabilities to support the program, including metrics and reports

- Establish and oversee the management of the procurement life cycle, by developing and implementing a procurement strategy that supports the ORC vision, business model and business needs, developing annual procurement plans with prioritization and resourcing, providing expert leadership, maintaining the integrity of procurement and bidder review activities, ongoing oversight of supply chain and developing and implementing a contract management framework.
- Enhancement of the ORC Brand through sourcing innovation internally, within the public sector and industry. Establishing and expanding the visibility and integrity of the company's procurement process, monitoring and analyzing current trends and development within the public and private sectors to implement best practices.
- Build and lead a team of professionals, including setting strategy and objectives, building capabilities and enhancing performance, providing effective quality control for individual procurements, and representing ORC and Strategic Sourcing on a range of internal and external task forces and committees. Also represents ORC on inter-ministry committees, joint venture committees and ORC working groups

Requirements:

A University degree and Professional Designation (C.P.P, P. Log, or C.S.C.P.) is preferred. Ideally candidates will be active in one or more of the supply chain professional bodies.

Candidates must be well-versed in transaction management best practices and have solid operations and general management experience. Successful candidates will have a minimum of 10 years' progressive procurement/sourcing experience, at least three years of which are at the leadership level. This includes exposure to a sophisticated sourcing environment (business model based).

Candidates must also have proven success in negotiating a wide range of agreements from start-up through to completion, including dispute resolution (as necessary) and RFP methodology, experience developing sourcing strategies in conjunction with business process re-engineering and in drafting complex procurement documents and contracts.

Also critical are demonstrated effective leadership skills to create and communicate to a team and a wide constituent base a compelling picture of the future and the plan to achieve results, and the capacity to provide both strategic and operational leadership while building the organization, in a complex environment.

Exposure to real estate would be a definite asset. Also of interest are candidates with meaningful experience in strategic outsourcing.

To apply, please e-mail your resume (MS Word only), indicating **File #SS-10-3** in the subject line, to resumes@ontariorealty.ca. We thank all applicants for their interest, however only applicants selected for an interview will be contacted.

www.ontariorealty.ca